



Working around rooftop plant and equipment without disconnecting services



The King of Trades is a building and maintenance company run by managing director Gavin King. Based in south west England, they operate nationwide. Gav was approached by the property management team of a national chain of care homes for the elderly, who had a recurring roof leak issue across their portfolio of properties. Gav told us what happened:

"We've been working for a big nursing home group, who we have now completed three jobs for. Their building stock was all completed around the same time, and the original asphalt roofing was beginning to be effected by minor leaks."

"The customer wanted a proactive programme of works to fix the leaks and make the roofing good for the foreseeable future. The problem was that the roofs all had major obstacles to work round in the form of air handling and other ducting."

If disconnection of services such as air conditioning and heating was required it would cause major issues for the residents who would have to be relocated whilst the work took place, causing resident welfare and staffing issues, and ultimately loss of revenue for the care home. So, the big challenge was to work around the roof top plant and equipment without having to disconnect services.

"We like using the products because they give us a fighting chance of beating the weather. We've done jobs in January with cold weather, and in July when the heat hasn't caused us any issues either. As long as we have a few dry days we can get the job done."

Gavin King

Helpful products, helpful training

The King of Trades team first heard about Liquid Rubber as a possible solution when talking to their client's property management team. They had seen liquid roofing products used elsewhere, but had some reservations about how well it would work for them. Gav went away and researched the options, which is when he found out about Alltimes.

Gav saw that the products on offer from Nigel Alltimes and his company may well provide the solution he was looking for, and he took up the opportunity to attend a free training day with Nigel at Alltimes site in Gloucestershire.

"Myself and Craig, who is one of our main roofers, went for a training day with Nigel. It was well worth taking a day off the road as Nigel was able to show us how all of the products worked, and we could see how we could save time on lots of our typical projects, as well as provide the solution the care homes needed."

Armed with all the product knowledge they needed from the training day, Gav went back to his customer, got to work, and both the customer and the roofing team were delighted with the results.

"The Liquid Rubber worked brilliantly as we could simply pour it round the difficult to reach areas. We would not have been able to do the same job without disrupting supplies – and therefore causing issues for residents – with any other type of roofing repair."

More than just Liquid Rubber

Gav and his team are now regularly using Alltimes Liquid Rubber, alongside various other products in the Alltimes range.

"We're now using lots of Alltimes products. Liquid Rubber is the main solution for most of the jobs we do, and that is also backed up by a range of other problem solvers. We use MMA for pathway reinforcement, and we've also used the Leak Plugger, which is a huge help in stopping leaks under standing water for an emergency fix"

Gav told us that using Alltimes products speeds up the process so his team can work faster, meaning they can do more jobs. He also singled out the support that Nigel and his team offer as being a major advantage:

"Nigel is very knowledgeable. We can call him if there is something we don't know and he almost always knows the answer, and if he doesn't know straightaway, it never takes him long to find out and call us back"

Year-round working

Another big advantage with the Alltimes range is the fact you can work year-round in pretty much any weather, other than rain:

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**Learn more about Alltimes Liquid Rubber with a FREE training day
Call us on 01453 872850 to book your place**